To: Duszynski, R, Letourne, Paul
From: Kuruc, Nick
Posted: 2/18/97 10:33
Opened: 2/18/97 12:14
Subject: Amerada Hess Corporation

RE: DORAL $2 Off Invoice Buy Down

Renee & Paul:

Amerada Hess would like to reduce DORAL at $2 off invoice for the months of March, April, and May. This is a defensive startegy against Basic (March), and GPC (April/May).

Please let me know if this will be possible, and if any "prepayment" will be required.

As always, thank you for your help.

CC: Piscitelli, J, 1200 - New York Region (SCULLYA)
DDA:MSMAIL=RJRWS/RJRPO2/GRAMLED1; O=RJREM; P=WSX400; A=RJR; C=US
DDA:MSMAIL=RJRWS/RJRPO4/SULLIVT; O=RJREM; P=WSX400; A=RJR; C=US

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